

2018 Cub Scout Popcorn & Coffee Sales Info

The Pack Does Well if We All Sell!

This year's popcorn and coffee sale **starts on Saturday, September 15** and **ends on Saturday, October 13**. With 36% commission earned from this sale, the pack runs and plans all the fun activities for the year ahead.

This popcorn sale can also pay for your Scout's dues should you sell a minimum of **\$430**. (The Pack's annual dues cost is \$150.)

Keep Your Sales Going!

Any amount sold over dues allows the Pack to plan for and participate in bigger and better activities for your Scout. If your Scout sells more than the \$430 minimum to satisfy their dues, a percentage of their sales (30% of every \$1) will be kept in their Scouting Family Account, allowing them to use those funds for Pack-related activities and outings throughout the year.

If your Scout isn't able to meet the \$430 mark, a prorated amount (35%) of their sales total will be applied to their annual dues.

That is why it is important that you DO YOUR BEST!

Popcorn Sale

Sales Rules

- Scouts must wear their uniform while selling.
- Scouts must be accompanied by an adult.
- Scouts can only sell between 9am-8pm

Receipts are available for military donations. If you would like military donation receipts, sorry we missed you cards, and/or popcorn receipts, please send a request to either Tim Gluth (tim@tiglu.com) or Lisa Prechel (stanthecat@gmail.com) to receive a link that can be used to print receipts.

Popcorn Storage

Popcorn will be stored at 1017 Turnberry Drive in Pewaukee. Please contact Tim or Lisa to arrange a pickup/drop off times for Show and Sells or pre-sales. Please do not just stop by unannounced.

Payment Information

All checks must be made out to *Pewaukee Pack 13*.

4 Different Ways to Sell

There are many opportunities to sell both popcorn and coffee to raise the potential earnings of our Pack.

1. **Show and Sell Sales** - Each den/patrol can sign up for a time/place for the Scouts to sell popcorn as a group in front of a store or organization that has agreed to allow this. Please contact Tim or Lisa for sign-up information.

Show & Sell product will be picked up from storage location before and dropped off immediately after the show and sell along with any monies earned. All participants in the sale will share equally in the profit.

2. **Pre-sale Product Sales** - Contact Tim or Lisa to arrange pick-up of pre-sale popcorn. This product is available on first come, first serve basis. Scouts individually go door-to-door with popcorn in hand and customers receive their product at the point of sale. Money and unsold popcorn is due back at the popcorn storage location by **3:00 pm on Saturday, October 13.**
3. **Take-order Sales** - Scouts go door to door and take orders for popcorn & coffee (or parents take forms to work) for product to be delivered in November. Order sheets will be due no later than **Saturday, October 13 at 3:00 pm** (dropped off at 1017 Turnberry Drive, Pewaukee, WI). Payments for orders can be made either when dropping off order forms, or when popcorn/coffee is picked up on **Friday, November 9 (between 4:00 pm - 7:00 pm)** or **Saturday, November 10 (between 9:00 am - 2:00 pm).**

Popcorn and coffee will need to be picked-up at times listed above. If you cannot be there it will be your responsibility to arrange for someone else to gather your sold product, or arrange another time with Tim or Lisa before then.

BEFORE TURNING IN YOUR ORDER please check your order for the following:

1. Scout name and contact information is correct and legible
2. Total items and the amount due per horizontal line are correct
3. Totals of each product ordered in vertical columns are correct
4. Prize choice has been marked

During processing, if any errors are found, every attempt will be made to contact you to clarify the order. If no response is received or you are not able to be reached, a decision will be made by the processor how best to process the order and the processor will not be held responsible for any errors.

ALL order forms, pre-sale money & unsold take and sell popcorn is due at 1017 Turnberry Dr. no later than 3:00 pm on Saturday, October 13. Late orders will not be accepted. If you cannot make the time listed, please plan ahead and coordinate a drop-off with Tim and Lisa BEFORE the cut-off date/time.

4. **Online Sales** - Do you have family that would purchase popcorn but they live far away? Send a request to the email listed below with your Scouts name and an email address and we will sign him up for online sales. You will get an email with all the information you will need to invite your family to order through the internet and have the product shipped directly to them. (They will pay extra for shipping and products do differ from the order form.)

EARN MORE - WIN MORE!

The more popcorn that you sell not only helps out our Pack, but it also enables your Scout to choose from higher prize levels. Please note that only popcorn sales count toward prize level selections.

Popcorn Sale Patch

Any Scout that sells \$25 in popcorn will be eligible to select a popcorn sale patch as a prize. *Please note that this will need to be selected as a prize and will not be automatically given to your Scout.*

Select items from Prize Sheet

Sell \$115 or more and receive a popcorn sale patch AND any level 2 prize. Additional prize levels can be reached through higher sale totals. Please see your prize sheet for additional details.

Blitz Weekend Sale

The Scout who earns the most in sales over the opening weekend of the sale (**9/15 - 9/16**) wins a special prize! To submit your opening weekend sales, scan/take a picture of and e-mail your order sheet, along with the total amounts sold, to tim@tiglu.com. Amounts must be reported by **9:00 pm Sunday, September 16**. The winner will be announced and awarded at our October pack meeting.

Win an Echo Spot

All Scouts who sell a \$50 popcorn tin will be placed in a drawing for an Amazon Echo Spot. (Top Council seller receives one, drawings for 3 more from \$50 tin sellers).

Rules: Scouts names will be added to the drawing for each \$50 tin that they sell. (Example: If the Scout sells 10 \$50 tins, their name would be entered 10 times.)

Winners Circle (information on the back of your order form)

Sell \$2,500 or more in popcorn and you will be able to choose one prize from this special grouping. Please see information about the Winners Circle on the back of your popcorn order form for additional details. *This bonus prize level applies to popcorn sales only.*

Coffee Sale

Besides popcorn, our Pack will be selling Berres Brothers coffee during our fundraiser. While coffee sales don't count toward the prize level selections, this is still a great way for the Pack to raise funds and offer another product option for consumers.

Bucks Tickets

Fill up any single order sheet (popcorn or coffee) with 30 or more orders and receive a free voucher for \$29 Milwaukee Bucks Ticket to a special Scout night in December-January. If your scout fills half a sheet (15 customers) they'll get a Bucks game ticket at half-price. (Additional tickets can be purchased at a discounted price.)

Contact Information

Tim Gluth - tim@tiglu.com 414-248-6330 (call, email or text)

Lisa Prechel - stanthecat@gmail.com 608.553.6455 (call, email or text)

Additional sales forms are available at pewaukeepack13.com/fundraiser